

## SERVICES UMBRELLA

**BUSINESS PROCESS MANAGEMENT**  
BPM strategy and jumpstart, BPM analysis, BPM implementation and BPM optimization

**Custom Application Development**  
Solution and Platform development, Legacy transformation and migration, Enterprise Application Integration (EAI)

**Enterprise Web Application**  
Enterprise portals, Data integration, Meta-data management, Analytics

**ERP Implementation- Infor Bann**  
Financial Management, Asset management, CRM, SCM, Open SOA

## SYNOPSIS

### Client Pepsi India

#### Problem Statement

- Over 200 Cr of discounts offered every year, with no visibility into the statistics of the discount offered
- Approval processes on mails and excel sheets
- No reporting structure, No transparency

#### Solution Highlights

- Complete workflow based solution
- Each discount traceable from initiator to final approval and BU
- Workflows distributed basis the amount of discount offered
- Role Based access control
- Scalable and secure database
- Customized to current processes
- Secure portal framework

#### Technically environment

- .NET 2.0 framework
- ASP.NET, C#.NET
- MS SQL server 2005
- Skelta Workflow engine

Optimize your

## Discount Approval Processes

### Discounts Authorization Management System

Discounts are a vital marketing and sales activity in any consumer good industry. With the discounts ranging into multiple millions, enterprises need to optimize their systems to approve them from various levels and collate data from the system for its analytics. Nascent systems and techniques waste the precious time in approval processes and result in a failed marketing/sales campaign.

**Discount Authorization Management System (DAF)** provides you with a platform which is completely customized to fit the processes in your organization. Developed over a robust and secure platform, its an application which houses a process engine suited for high volume process centric operations. It helps the staff at various locations to initiate a discount request and track its status online. Access based control also provides the seniors in the hierarchy chain to modify/reject/approve the request and complete the chain. Equipped with an escalation and notification system, it provides alerts to remove the bottlenecks in the processes. Its reporting services gives the management the customized reports on performance of teams in each area.

COMM-IT

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